

# Job Title: Working Student Supplier Solutions Warsaw (m/f/d)

## HRS AS A COMPANY

HRS is reinventing the way businesses and governments work, stay and pay in today's dynamic global marketplace.

HRS' advanced platform technology is extending its reach beyond hospitality to meetings, office space management, payment efficiency and crisis recovery. Beyond cost savings in the global post-pandemic economy, HRS clients gain from an unrivaled focus on essential aspects including safety, security and satisfaction.

HRS is also recognized for its award-winning Green Stay Initiative, technology that helps corporate hotel programs achieve their NetZero targets, and its groundbreaking Crew & Passengers Solution, which leverages automation to elevate experiences for air and rail operations.

Founded in 1972, HRS works with 35 percent of the global Fortune 500, as well as the world's leading hotel chains, regional hospitality groups and payment providers.

## BUSINESS UNIT

We invite our working students to develop a professional mindset by giving the opportunity to take ownership of the HRS processes when it comes to support our hotel partners.

## POSITION

We are looking for a Working Student Supplier Solutions (m/f/d) based in Warsaw who will be responsible for supporting best-in-class operations of HRS' hotel partner.

## CHALLENGE

- Daily operational interface for HRS Hotel Partner to ensure excellent operations and support for our hotel partner
- Support of Sign-Up and Submission of HRS Labelling, Classifications, Corporate RFPs and CCR Procurement to facilitate enablement of HRS value proposition and solutions
- Pro-active consulting of hoteliers regarding activities along HRS 5S Framework to increase market share, including price/ availabilities and training on HRS VPAY Solution
- Support of inbound support requests of our hotel partner related to HRS LaaS Solutions & general administration
- Close collaboration with regional HAE Teams taking over delivery support tasks or appraise HAEs of important developments with most relevant hotels
- Cross-functional team work in our STAY Unit to understand customer needs and implications for hotel offerings and services
- Actively contribute toward continuous process improvements & continuously improve working procedures through identification of automation potential

## FOR THIS EXCITING MISSION YOU ARE EQUIPPED WITH...

- Student, preferably in the field of Hospitality, Tourism or Business
- Excellent communication skills in both ways: understanding pain and gain of the hotels and presenting best possible solutions, i.e., actively listening and questioning, recognize needs of conversation partners and adapting own communication
- Ability to work independently, reliably, diligently and well structured
- Structured way of working with a commitment to detail in an organized manner
- Team player with strong orientation on results and strategic goals
- Flexible thinker able to operate in a changing environment
- Fluency in English and Polish, both spoken and written

## PERSPECTIVE

Access to a global network of a globally united and mutually responsible "Tribe of Intrapreneurs" that is passionately dedicated to renew the travel industry and while doing so reinvent the ways how businesses stay, work and pay.

Our entrepreneurial driven environment of full ownership and execution focus offers you the playground to contribute to a greater mission, while growing personally and professionally throughout this unique journey. You will continuously learn from a radical culture of retrospectives and continuous improvement and actively contribute to making business life better, smarter and more sustainable.

## **LOCATION, MOBILITY, INCENTIVE**

The attractive remuneration is in line with the market and, in addition to a fixed monthly salary, all necessary work equipment and mobility.