Job Title: Working Student Strategic Partnerships Sourcing & Distribution (m/f/d)

Destination Solutions. The smartest way to rent out holiday homes.
At Destination Solutions we believe there's a smarter way for hosts, property managers and DMOs to maximize the performance of their rentals. So, as a travel tech company, we've created an end-to-end holiday rental platform. We're the leading aggregator in the DACH region. We bring properties online and distribute them on our unrivalled marketplace with over 600 channels, from big OTAs to smaller regional partners, we've got them all covered. We offer a full-service with an intuitive suite of next generation solutions, with everything from property management, payment solutions to channel management, revenue optimization, and handling of guest relationships. It's how we're shaping holiday rentals - through our platform, our people and our partnership approach.

Destination Solutions is part of the globally acting HRS Group. HRS is reinventing the way businesses and governments work, stay and pay in today's dynamic global marketplace. HRS' advanced platform technology is extending its reach beyond hospitality to meetings, office space management, payment efficiency and crisis recovery.
Please visit www.ds-destinationsolutions.com for more information.

POSITION
Support us as a member of the two sales teams "Strategic Partnerships Sourcing" and "Strategic Partnerships Distribution" in the digital brokerage of our 1.2 million holiday accommodations of all kinds as well as in the development of new accommodation inventories and OTA partners.

CHALLENGE
- Supporting the sales team in day-to-day business and ongoing projects as well as working independently on selected sub-projects
- Preparation of regular market analyses, statistics and reports
- Contract name management
- Maintenance and optimization of the CRM database
- Support in the preparation of customer presentations, customer trainings and customer events
- Active participation in the organization and implementation of events and trade fair appearances
- Exchange with team colleagues from the aforementioned areas as well as with all other specialist departments

FOR THIS EXCITING MISSION YOU ARE EQUIPPED WITH...
- Ongoing studies with a focus on business or tourism
- Long-term availability for 10-20 hours/week
- Affinity for the TravelTech industry as well as enthusiasm for new developments and trends in online accommodation distribution
- Independent, structured and performance-oriented way of thinking and working
- Hands-on mentality or enjoy working independently on selected projects
- Willingness to familiarize yourself with new tasks and issues
- Very good MS Office skills (esp. Excel and PowerPoint)
- Experience with CRM systems (e.g. Salesforce) is an advantage
- Fluent in German (spoken and written form). Good Englisch skills.

YOUR PERSPECTIVE
We hire the most likely to win and develop to become the best. You will grow with us in a highly attractive market both personally and professionally throughout this unique journey. You will actively contribute to making our products and solutions for the customer better, smarter and more sustainable.
Our entrepreneurial driven environment of full ownership and execution focus offers you the playground to contribute to a greater mission.
As a Travel Tech company we represent an innovative organizational culture with a flat hierarchy, a hands-on mentality and room for own ideas. We are constantly growing with more than 70 team members, with a vivid mix of experience, agility and creativity, at four offices and additional home offices.
HRS offers access to a global network of a globally united and mutually responsible "Tribe of Intrapreneurs" that is passionately dedicated to renew the travel industry.

LOCATION; MOBILITY; INCENTIVE
The position can be based in proximity to one of our offices in Cologne or Munich but also can be primarily home office based.
The attractive remuneration is in line with the market and all necessary work equipment is included.