

# Sales Representative South Tyrol (f/m/d)

## Grow the brand with the acquisition of new customers

Holidu is a travel & tech start-up building the world's best search engine for vacation rentals. Our mission is to finally make finding and booking the perfect rental easy.

**Your future team:** Holidu will open a new local office in Bolzano. Together with the team lead Paolo and other team members, you will have a real impact on our partners in the South Tyrolean market and creating great team spirit.

**Job location:** Bolzano

### Your role in our journey

- Identifying and qualifying new leads
- Managing the whole sales process from start to finish
- Being rigorous in activity tracking and reporting activities
- Maintaining clear channels of communication with the rest of the team
- Supporting the onboarding process of new team members
- Taking full ownership of designing and implementing impactful projects

### Benefits in our adventure

- Have an impact on the millions of people using our product every month.
- Grow with responsibility from day 1 and through regular feedbacks as well as trainings.
- Stay healthy and energized with free fruit, breakfast and coffee in the office.
- Learn languages with meetings in English and an international team.
- Connect and have fun with like-minded people at work and regular events.

### Your backpack is filled with

- An impressive track record of meeting and exceeding targets in sales or account management
- A "seller" personality: charismatic, positive, and a high tolerance for frustration while feeling comfortable both on the phone (cold calling) and face to face
- The ability to build and maintain strong interpersonal relationships
- A solution-driven attitude and the ability to work in a structured and organized way
- Driver's license
- Near native German skills and fluent English, Italian is a plus

### Ready for take-off?

We champion diversity in every aspect of life. We encourage applications from all genders, corners of the world and individual backgrounds. If you have a disability or special need that requires accommodation, please let us know.

**Apply with your CV on our career page and text us via [jobs@holidu.com](mailto:jobs@holidu.com) if you have questions.**

Your first contact: Simon



**We are looking forward to getting to know you!**