

# Working Student Sales Operations (f/m/d)

Holidu is a travel & tech start-up building the world's best search engine for vacation rentals. Our mission is to finally make finding and booking the perfect rental easy.

**Your future team:** You will be part of an international, growing team consisting of 5 full-time employees and 4 working students. The team enjoys collaborating together on projects as well as going out together for food or team events like lasertag.

## Your role in our journey

- Research new sources for opportunities to support our international sales teams in capturing new markets – with a focus on Italy, Spain, Netherlands, Portugal and DACH.
- Find and prepare qualified leads to ensure a full pipeline and efficient sales organization.
- Support the team in implementing new and innovative ways of generating qualified leads.

## Your backpack is filled with

- Currently enrolled in any university course of study and available for at least 15h/week to work in our Munich based office.
- Strong analytical skills – with high attention to detail.
- An independent and hands-on work attitude.
- Creative and outside-the-box approach to problem solving.

## Benefits in our adventure

- You will be mentored by Alessandro, our Sales Operations Manager, who will help you to further improve and develop skills for your career.
- Grow with responsibility from day 1 and through regular feedbacks.
- Stay healthy and energized with free fruit, breakfast and coffee in the office.
- Connect and have fun with like-minded people at work and regular events.

## Ready for take-off?

We champion diversity in every aspect of life. We encourage applications from all genders, corners of the world and individual backgrounds. If you have a disability or special need that requires accommodation, please let us know.

**Apply with your CV on our career page.**

Your first contact: Julia

**We are looking forward to getting to know you!**