

# (Junior) Sales Manager Bodensee (f/m/d)

Careers > (Junior) Sales Manager Bodensee (f/m/d)

Holidu is a travel & tech start-up that is building the world's best search engine for vacation rentals. Our mission is to make finding and booking the perfect rental finally easy. We are on this journey in a rapidly growing team of travel and technology enthusiasts from all over the world. Our travel mates also include investors and mentors who have helped companies such as Booking.com, Spotify and Zalando to achieve global success. So, pack your bag, hop on board and get ready for take off!

## Team information

You will be an early member of a brandnew and young team, directly reporting to the Team Lead Sales Bodensee. While continuously being in touch with the DACH team of the Munich office, you will work with a lot of freedom in our local office at the beautiful Lake Constance and enjoy the beautiful landscape on your business trips.

## Your role in this journey

- Identifying and qualifying new leads.
- Managing the whole sales process from start to finish.
- Being rigorous in activity tracking and reporting activities.
- Maintaining clear channels of communication with the rest of the team.

## Your backpack is filled with

- High perseverance and ability to convince both on the phone (cold calling) and face to face.
- Charismatic and positive personality that enables strong interpersonal relationships.
- Solution-driven attitude and the ability to work in a structured and organized way.
- Preferred but not mandatory: experience in sales or account management, travel industry or online business.
- Near native German skills and fluent English.
- Driver's license.

## Our adventure includes

- Cutting edge technology in all areas of our fast-growing business.
- A diverse international team with the ambition to achieve amazing things.
- Flat hierarchies, responsibility and freedom to develop your own ideas.
- Continuous learning from and with experienced co-workers and mentors.
- Real team play with a lot of fun together during and outside of work.

## Want to travel with us?

Your first travel contact will be Julia.

*We champion diversity in every aspect of life. We encourage applications from all genders, corners of the world and individual backgrounds. If you have a disability or special need that requires accommodation, please let us know*

## Location

Friedrichshafen, Baden-Württemberg



Julia Wimmer

Don't hesitate to apply, let's have a chat!

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