

(Junior) Sales Manager DACH (f/m/d)

Holidu is building the world's best search engine for vacation rentals. Our mission is to make finding and booking the perfect rental finally easy. We are on this journey in a rapidly growing team of travel and technology enthusiasts from all over the world. Our travel mates also include investors and mentors who have helped companies such as Booking.com, Spotify and Zalando to achieve global success. So, pack your bag, hop on board and get ready for take-off!

Your role in this journey

In our office in Munich you will be responsible for the entire sales process, from prospecting new partners to ensuring properties are published online in a timely manner. Your objective will be to acquire new partners and make sure they are happy users. This entails:

- Identifying and qualifying new leads
- Managing the whole sales process from start to finish
- Being rigorous in activity tracking and reporting activities
- Maintaining clear channels of communication with the rest of the team

Your backpack is filled with

- High perseverance and ability to convince both on the phone (cold calling) and face to face
- Charismatic and positive personality that enables strong interpersonal relationships
- Solution-driven attitude and the ability to work in a structured and organized way
- Preferred but not mandatory: experience in sales or account management, travel industry or online business
- Near native German skills and fluent English
- Driver's license

Our adventure includes

- Cutting edge technology in all areas of our fast-growing business
- A diverse international team with the ambition to achieve amazing things
- Flat hierarchies, responsibility and freedom to develop your own ideas
- Continuous learning from and with experienced co-workers and mentors
- Real team play with a lot of fun together during and outside of work

Want to travel with us?

Visit [holidu.de/careers](https://www.holidu.de/careers) to learn more and apply. Your first travel contact will be Julia from HR.

We champion diversity in every aspect of life. We encourage applications from all genders, corners of the world and individual backgrounds. If you have a disability or special need that requires accommodation, please let us know.