



Travel meets Tech

Working Student Business Development / Account Management (m/f)

Holidu is building the world's best search engine for vacation rentals. Our mission is to finally make finding and booking the perfect rental as easy as a Sunday morning. We are on this journey in a rapidly growing team of travel and technology enthusiasts from all over the world. Our travel mates also include investors and mentors who have helped companies such as Booking.com, Spotify and Zalando to achieve global success. So, pack your bag, hop on board and get ready for take off!

Your role in this journey

- Support the international Business Development team in acquiring new partners and building strong relationships, with a focus on German and English speaking regions
- Support the onboarding and account management process with inventory partners
- Work on the intersection of Product, Operations, Marketing and BI to strengthen our product and improve our best practices
- Be part of our Business Development and Company meetings
- Use our different software tools (e.g. Pipedrive, Kibana)

Your backpack is filled with

- Studies in business, economics, tourism or related
- Strong communication skills and great team spirit
- A very high attention to details
- An analytical mindset and an independent work attitude
- Near native German and fluent English skills, any additional language is a plus
- Profound knowledge of MS Office

Our adventure includes

- Cutting edge technology in all areas of our fast-growing business
- A diverse international team with the ambition to achieve amazing things
- Flat hierarchies, responsibility and freedom to develop your own ideas
- Continuous learning from and with experienced co-workers and mentors
- Real team play with a lot of fun together during and outside of work

Want to travel with us?

Visit holidu.com/careers to learn more and apply. Your first travel contact will be Cora.